

# Maximizing Financial Performance

Maximizing your organization's revenue requires a comprehensive approach that examines the accuracy of your coding, billing, and reimbursement practices, leaving no stone unturned. How do you know if you are on track to improving your group's financial health? Start by taking an in-depth look at each of your revenue cycle functions.

Some of the most prominent surgical organizations and anesthesia groups partner with nimble for a revenue cycle assessment due to our (i) unparalleled, multi-specialty surgical expertise; (ii) unmatched experience negotiating managed care contracts (1,000+ annually); and (iii) unbroken track record of generating superior financial results for our clients.

nimble will help you answer tough questions and provide your team with the information needed to help improve your teams performance.

## Every dollar counts in a **nimble revenue assessment**.

### FINANCIAL REPORTING & ANALYSIS

- Which KPIs are you tracking?
- How do revenue and accounts receivable breakdown by payer? What are the monthly trends?

### CODING

- Are your coders capturing all procedures to make sure you are properly reimbursed?
- Are CPT codes matching the procedure performed (with 98%+ accuracy?). Are you 100% compliant?

### CLAIMS MANAGEMENT

- What are your average number of days to bill?
- What source documentation is required? Is it received in a timely manner? If not, what is the source of the bottleneck?
- What is your turn-around-time for working EDI rejections? Are they resolved accurately?

### PAYMENT POSTING

- Was the payment issued in accordance with the contract?
- Was the payment posted and adjustment(s) made correctly?
- Was the credit balance processed in a timely fashion?

### ACCOUNTS RECEIVABLE FOLLOW-UP

- Are trends being identified at a global level, rather than working claims individually?
- Are out-of-network claims being worked to maximize reimbursement?
- Are low-paying claims being appealed effectively?

### MANAGED CARE CONTRACTS

- How well does your staff know the contract language as it relates to claims adjudication?
- How does the payer reimburse the overall case vs. the individual CPT code?

"We strongly believed we were doing everything correctly and had excellent claims follow-up. After making the decision to have a revenue cycle assessment performed by nimble, we quickly realized that not only did we have compliance issues, but we were also missing out on almost \$300 per case. The knowledge gained from the assessment provided us with incredible insights and provided a true line of sight to understand our strengths and weaknesses and how to address them."

**Owner and CEO**  
**Surgery Center Austin, TX**

### Put nimble solutions to the test.

Contact us today to see how our dedicated team of anesthesia RCM specialists can deliver industry leading results for your surgical organization.



**Revenue cycle assessment available.**