

MULTI-SPECIALTY ASC CASE STUDY

# How to Optimize Revenue Capture with **nimble's Total RCM Solution**

### Background

A hospital-affiliated, multi-specialty ASC with 20 practicing surgeons located in the Pacific Northwest turned to nimble's Total RCM solution to accelerate the claim submission process and improve the rate of collections.

## Problem

Prior to partnering with nimble, the ASC's revenue cycle management was managed both in-house and by an outsourced third party. The in-house team was responsible for the front-end data collection/verification, coding, and billing while transcription was outsourced to a third-party provider. The ASC faced challenging revenue cycle bottlenecks due to sluggish transcription turnaround with lackluster client service and staff turnover within the billing department.

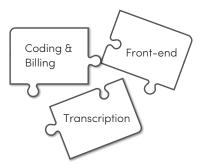


#### **ASC Specialty Mix**

Orthopedic - 70%

Ear, nose & throat - 20%

Other - 10%



### Solution

To meet timely filing deadlines on implants and complex cases, nimble's surgical revenue cycle management specialists utilized nimble's end-to-end revenue cycle solution: Total RCM. **Front-end:** Streamlined front-end processes including insurance verification and prior authorizations.

and increased the rate of

management tools.

collections with an integrated,

tech-enabled workflow and A/R



**Transcription:** Guaranteed 10-am next-day delivery on transcribed notes, using nimble's transcription mobile app with custom push notifications and e-signature capabilities.

**Coding:** Coded claims and prepped documents for submission within two hours of receiving transcribed op notes.



#### Result

Revenue Cycle Key Performance Indicators (KPIs)	
Revenue Cycle KPI	nimble's Total RCM solution
Days to Code & Submit Claim	1.6 days
Days to Bill (from date of service to claim submission)	4.8 days
Clean Claim Rate	99%
Claim Denial Rate	Less than 1%
Total A/R % over 90 Days	20%

"I respect and admire nimble as a company. Your excellent customer service to our facility and our patients exceeds my expectations. It is apparent you value your employees and know they are your most valuable asset as they go above and beyond for us. It is noticed and appreciated." - Sue S., ASC Administrator/Executive Director

#### **About nimble solutions**

nimble solutions is a leading provider of revenue cycle management solutions for ambulatory surgery centers (ASCs), surgical clinics, surgical hospitals, and anesthesia groups. Our tech-enabled solutions allow surgical organizations to streamline their revenue cycle processes, reduce administrative burden, and improve financial outcomes. Join more than 1,100 surgical organizations who trust nimble solutions and its advisors to bring deep insights and actionable intelligence to maximize their revenue cycle.

### Put nimble solutions to the test



Find out how our revenue cycle solutions streamline operations and improve your finances.

**Request a demo** 

